
COMPANY PROFILE

KG 5TH AVENUE, PLOT NO 2
KIMIHURURA, GASABO
P.O.BOX 138
KIGALI - RWANDA
T: +250 252 507 777 / +250788503733
Email: info@alliancegrp.co

COMPANY PROFILE

1. History and Development

- ❖ Identification: Alliance Insurance Brokers
- ❖ Sector of Business: Insurance brokerage
- ❖ Commencement date: 13th October 2005
- ❖ Registration date: 28th February 2006
- ❖ Brokerage registration No: B012/2019
- ❖ Professional indemnity insurance: **Rwf. 1,500,000,000** (BNR requirement is Rwf.200,000,000)
- ❖ Headquarters in Kigali - Rwanda
- ❖ Through organic growth and acquisitions, Alliance is the **pioneer** and **leading** insurance broker in Rwanda

2. Our Vision

- To become the best and the leading insurance broker not only in Rwanda, but also in the region at large,

3. Our Mission

- To ensure that our clients are being adequately insured, by providing professional advice and the best personalized service at all times.
- Remain innovative, reliable and competitive.

4. Our Core Values

- Provide prompt and effective service
- Build lasting relationship with clients
- Have technical and professional competence
- Uphold integrity

5. Our Philosophy

Dedicated Client Manager

- Support structure consisting claims and back up personnel
- Act with honesty and integrity
- Work with enthusiasm, energy and commitment

Risk control practitioner

- Risk control support structure
- Utilizing varying risk engineering skills

Formal service programme

- Client facing philosophy
- Client specific plan

Non-fragmentation of services

- Holistic application
- Provide excellent client service

Build long-term relationships with clients, insurers and reinsurers,

6. Alliance Activities (Specialty Areas)

- Insurance and re-insurance broking
- Risk Management
- Claims and Administration
- Risk and insurance program management & contract review services
- Health Care Management
- Pension Consulting / Management

7. International Network

With an extensive network of partners, Alliance Insurance Brokers provides its services to corporate businesses, multinationals and medium sized businesses in Rwanda.

8. Some of the insurance policies on offer:

- * Fire Insurance
- * Industrial All Risks
- * Domestic Fire Risks
- * Business interruption loss insurance following fire risks
- * Burglary (theft) Insurance
- * Money Insurance
- * Electronic Equipment & Computers Insurance
- * Machinery breakdown and Boiler
- * Explosion Insurance
- * Business interruption loss insurance following machinery breakdown
- * Motor Insurance - Private Cars & Commercial Vehicles
- * Marine Hull, Marine Cargo & Goods in Transit Insurance
- * Travel Insurance
- * Political risks, Terrorism & Sabotage,
- * Trade credit insurance
- * Aviation Hull, Liability and Personal
- * Accident (Pilots) Insurance
- * Workmen's Compensation & Employers Liability Insurance
- * Medical & Healthcare Insurance
- * Group Life and Funeral Expenses Insurance's
- * Mortgage Insurance and Credit Life Assurance
- * Directors and Officers Liability
- * Bankers Blanket Bonds
- * Various bonds (bid, advance, security, performance, custom & warehousing , ...)
- * Liability Insurance
- * Fidelity Guarantee Insurance
- * Individual and Group Pension Schemes
- * Bancassurance
- * Livestock insurance
- * Weather Insurance
- * Pension Administration

ALL THESE ARE OFFERED AT NO EXTRA COST TO YOUR INSURANCE PREMIUM.

9. Clientele

1. Expertise

The qualifications and experience of the team that will be charged with servicing your portfolio comprises of qualified insurance professionals.

2. Experience

Our hundreds of clients, with assets in billions of Rwandese francs, are a cross-section of the economy representing almost every sector from small to medium and large, whether corporate, Government or NGO.

Our association with them has enabled us to understand their industry-specific insurance and risk management needs. This precious expertise obtained by us and nurtured by our clients is a great source of strength.

3. Selection of some of our clients





THE SUSTAINABLE
DEVELOPMENT
GOALS
CENTER FOR
AFRICA



10. Board of Directors

Identification	Responsibilities	Qualifications	Experience
Mr. Gerard Bayingana	Chairman	Masters in Business & Administration	31 Years in Financial Services
Mr. Jean Pierre K. Mubiligi	Director	Masters in Marketing and Degree in Bank and Insurance	29 Years
Ms. Alice Uwera	Director	Masters Finance & Bsc. Finance	19 Years
Mr. Eric Nkusi Bukeye	Director	Bsc. Engineering & MBA	15 Years

11. Management

KEY STAFF			
Identification	Responsibilities	Qualifications	Experience
Mr Jean Pierre K. Mubiligi	Managing Director	Masters in Marketing and Bachelor's Degree in Insurance	29 Years in Insurance
Mr Erick Ayugi - ALMI(USA)	Head of Marketing & Business Development & Operational Support	B.Com(Accounting , Business Administration & Management), ALMI (Associate of the Life Management Institute) - LOMA, USA	16 years in Insurance
Mr Rubayiza Semukanya - (AIK)	Head of Technical	Diploma in Insurance - AIK (Associate of Insurance Institute of Kenya)	10 years in Insurance
Mr Alain Manzi Ndakaza	Manager - Underwriting & Claims	Bsc. Business Administration & Economics, Certificate of Proficiency from College of Insurance (Kenya)	13 years in Insurance
SUPPORT STAFF			
Mihigo Gashegu	Claims Officer	Bachelor of Science in Banking & Insurance, Certificate of Proficiency from College of Insurance (Kenya)	6 year in Insurance
Jeannette Mukaniyonshuti	Client Relationship Officer	Bachelors Degree in Business & Administration	6 years in Insurance
Boris Bayingana	Life & Medical Manager	Bachelor Degree in Business & Administration & Life training certificate	3 years In Insurance
Donat Uwihaye	Bancassurance & Corporate Lines Supervisor	Bachelor of Business Administration (Hons) - Insurance	3 year in Insurance
Mr Oswald H. Balinyanza	Accountant	Bachelor Degree in Business & Management	10 years In Accounts & Insurance

13. Auditors

M.N & Associates CPA
P.O. Box 1863 Kigali

14. Lawyers

CABINET D'AVOCAT CONSEIL
P.O. Box 1552 Kigali
Tel: + 250 (0) 788744791

15. Address

For insurance broking services & other services in our portfolio, contact our Head Office at the following address: -

Alliance Insurance Brokers Ltd.
KG 5th Avenue, Plot Number 2,
Kimihurura - Gasabo
P. O. Box 138
Kigali - Rwanda
Tel. No. +250 252 507777
Fax. No. +250 252 589988
E-mail Address - info@alliancegrp.co
Website: www.alliancegrp.co

“We ensure, you are insured”



Alliance Insurance Brokers Network:

We partner with global and regional players in areas where we feel there is genuine need for added - value and capacity enhancement for our clients.

N°	IDENTIFICATION	NETWORK COVERED	HEADQUARTERS
1	WILLIS South Africa (Pty) Ltd	America, Europe, Asia, Africa, Australia	Africa office: Johannesburg
2	AFRICA TRADE INSURANCE AGENCY	Africa	Nairobi
3	KMD	Asian, African and Middle Eastern markets	Mumbai, India



Willis Group Holdings is a global [insurance broker](#) the third-highest insurance brokerage [revenues](#) in the world.



Africa Trade Insurance Agency is a multilateral financial institution providing export credit insurance, political risk insurance, investment insurance, terrorism and sabotage, and other financial products to help reduce the business risks and costs of doing business in Africa.



Offer a range of services in risk management, through the arrangement and placement of insurance, traditional reinsurance and specialized risk transfer structures

Alliance Insurance Brokers - Awards and Recognition

Though it is the recognition of our clients, many of whom have been with us for many years, which is the most important indicator of our performance, we are always delighted to receive external recognition for our work.

Sample of institutions that have recognized our efforts are as outlined below;

INSTITUTION / BODY	DETAILS
<p>A). Agaciro Development Fund</p> 	<ul style="list-style-type: none"> Rwanda's sovereign wealth fund to aid in delivering economic growth, dignity & self – reliance. Recognized for our contribution geared towards making our Nation self-reliant.
<p>B). Rwanda Revenue Authority</p> 	<ul style="list-style-type: none"> An agency of the government that is responsible for the assessment, collection & accounting for all revenues due to the government Recognized amongst the mid-size tax payers in Rwanda
<p>C). PSF Rwanda</p> 	<ul style="list-style-type: none"> A professional organization, dedicated to promote & represent the interests of the Rwanda Business community. Recognized for being a steadfast member within the PSF circles